#### IANES CAPITAL PARTNERS space and Defense Investment Banking A&D MANUFACTURING MON1 June 2024 **Inspection**, Test Precision Forming & **Fabrication & Brazing &** Metal Injection Composite Machining Bending Welding **Heat Treating** Finishing Molding Manufacturing & Assembly **Key A&D Manufacturing Deals Announced** Description Target Buyer Target: Columbia City, IN-based PDQ manufactures hydraulically-actuated machining center WALTER fixtures and custom cutting tools. The company's capabilities include engineering, machining, pump assembly, valve stack, and tooling. a division of • Buyer: Germany-based Walter is a developer and manufacturer of precision tools for the metalworking industry. The company offers a range of milling, drilling, turning, and threading tools, as well as adaptors and PCD special tools. SANDVIK Terms: Transaction announced on June 4, 2024. PDQ reported FY2023A revenue of \$36M. • Target: Carson, CA-based Cardic Machine Products is a manufacturer and provider of precisionmachined parts and highly specialized products for classified government programs. The company's products include laser systems, radar systems, dewar assemblies, critical missile components, and optical housings. **Blount Entities** IARDIC

strategic acquisitions in the following sectors: Manufacturing, Software, Utilities, and Design.

Buver: Eagle, ID-based Blount Entities is a boutique private equity firm focused on making

Target: Wallingford, CT-based Clayens Facility specializes in high-performance plastic CNC

• Buyer: Alpharetta, GA-based Pexco designs and fabricates custom extruded plastics products.

machining, milling, multi-axis turning, swiss machining, annealing, vapor polishing, and assembly

The company provides standard and specialty parts and components to manufacturers and endusers for a broad range of custom applications, including the specialty, traffic safety, lighting and

• Terms: Transaction announced on June 4, 2024. Terms not disclosed.

Terms: Transaction announced on June 5, 2024. Terms not disclosed.

CLAYENS 🕪 PEXC Wallingford, CT Facility a portfolio company of

a portfolio company of

## Odyssey

AEROSPACE

solutions.

fence industries.

- Target: Phoenix, AZ-based Phoenix Tool Works is a provider of engineering and manufacturing services. The company's capabilities include tooling, prototyping, composite fabrication, painting, grinding, project design, testing, and CNC machining.
- Buyer: Long Beach, CA-based M4 Engineering is a provider of engineering, testing, and prototyping services. The company develops software using multidisciplinary design analysis and optimization (MDAO) to support customers and reduce the costs associated with the design, analysis, and optimization of high-performance systems and structures.
- Terms: Transaction announced on June 15, 2024. Terms not disclosed.



Melrose

**One Equity** 

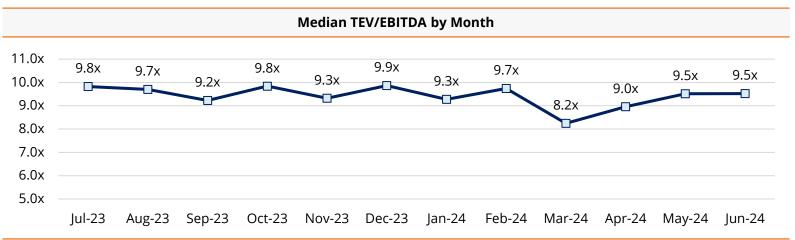
Partners

- Target: Orangeburg, SC-based GKN Facility specializes in spin-forming metallic engine lipskins for the 737 MAX and 777X. Additionally, it manufactures a wide range of aerospace-related components such as standard and custom hinges, access doors and panels.
- Buyer: Arlington, VA-based Boeing designs, develops, manufactures, sells, services and supports commercial jetliners, military aircraft, satellites, missile defense, C4ISR, human space flight launch systems, and logistics support services.
- Terms: Transaction announced on June 28, 2024. Terms not disclosed.

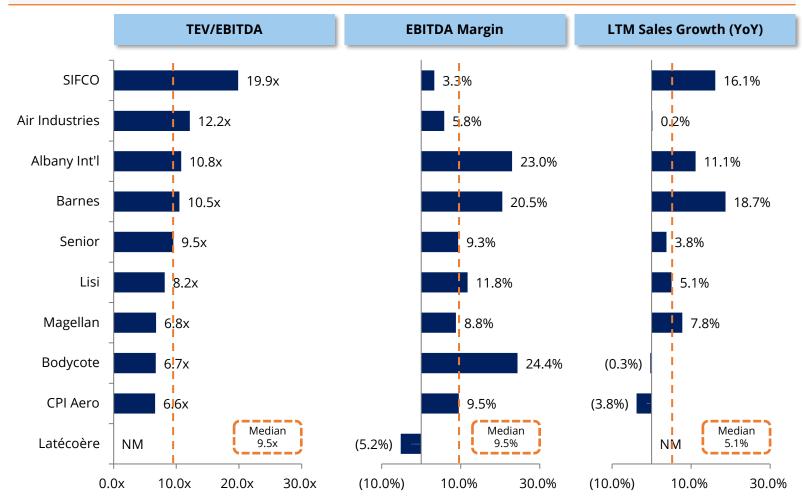


#### IANES CAPITAL PARTNERS erospace and Defense Investment Banking A&D MANUFACTURING MONT June 2024 **Fabrication & Inspection**, Test Precision Forming & Brazing & Metal Injection Composite & Assembly Machining Bending Welding **Heat Treating** Finishing Molding Manufacturing

### A&D Manufacturing Public Trading Comparables



**Valuation Trends By Company** 



Sources: CapIQ; Dacis, Investor Presentations, company websites and press releases

Notes: Market valuations and LTM financials from public data available as of 6/30/2024. Excludes TEV/EBITDA multiples >20.0x.

#### Oaklins

# Aerospace and Defense Investment Banking ABCD MANUFACTURING MONTHLY June 2024

Precision Machining Forming & Bending

Fabrication & Welding Brazing & Heat Treating Metal Finishing Injection Molding Composite Manufacturing Inspection, Test & Assembly

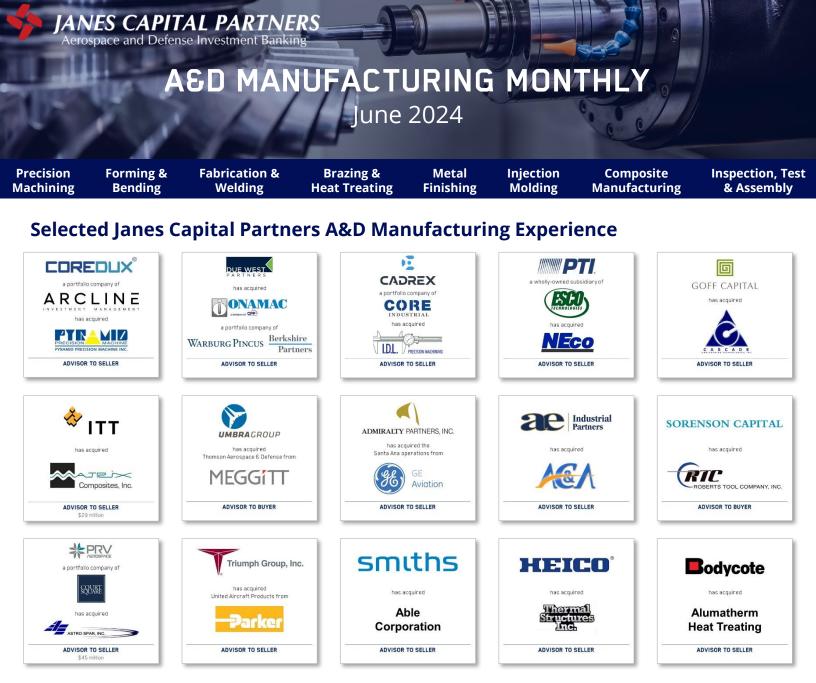
### A&D Manufacturing Public Trading Comparables (continued)

Company Profiles								
Company	Description	A&D Exposure	TEV (\$M)	Sales (\$M)	EBITDA (\$M)	EBITDA Margin		TEV/ EBITDA
NYSEAM:SIF	SIFCO Industries, Inc. is engaged in the production of forgings and machined and sub-assembled components primarily for the aerospace and energy markets. The processes and services include forging, heat-treating, chemical processing and machining.	~66%	\$62	\$94	\$3	3.3%	0.7x	19.9x
AIR INDUSTRIES GROUP NYSEAM:AIRI	Air Industries Group is a manufacturer of complex machined parts and assemblies for the Aerospace and Defense market. Products are used by OEMs in the manufacture of fixed wing aircraft, helicopters jet turbine engines, and other complex sophisticated products.	~100%	\$38	\$53	\$3	5.8%	0.7x	12.2x
ALBANY INTERNATIONAL NYSE:AIN	Albany International is a developer and manufacturer of engineered components with two core businesses: Machine Clothing and Albany Engineered Composites (AEC). AEC is a designer and manufacturer of advanced composite components for commerical and military aerospace applications.	~40%	\$2,955	\$1,192	\$274	23.0%	2.5x	10.8x
BARNES <sup>~</sup>	Barnes Group Inc. operates through two segments: Industrial and Aerospace. The Aerospace business is a global manufacturer of complex fabricated and precision- machined components and assemblies for turbine engines, nacelles and structures for both commercial and defense-related aircraft.	~42%	\$3,332	\$1,546	\$317	20.5%	2.2x	10.5x
Senior Lse:snr	Senior plc operates through two segments: Aerospace and Flexonics. Senior Aerospace's portfolio includes the design and manufacture of fluid conveyance systems, precision machined airframe and gas turbine components, and fluid systems ducting and control products.	~65%	\$1,083	\$1,218	\$114	9.3%	0.9x	9.5x
<b>Lisi</b> ENXTPA:FII	Lisi S.A. operates three divisions: Aerospace, Automotive and Medical. Lisi Aerospace designs and produces a wide range of high value-added assembly systems, hydraulic fasteners, and metal structure components for aircraft. Its product categories include fasteners (62%) and structural components (38%).	~100%	\$1,675	\$1,748	\$205	11.8%	1.0x	8.2x
	Magellan Aerospace Corporation manufactures components for the aerospace industry. It engineers and manufactures aeroengine and aerostructure components for aerospace, defense, and space markets, as well as the aftermarket through spare parts and repair and overhaul services.	~66%	\$386	\$648	\$57	8.8%	0.6x	6.8x
	Bodycote plc offers materials solutions, specializing in heat treatment and specialist thermal processes. Categorizes business into three major groups: Aerospace and Defense (thermal processing solutions for engine components and landing gear), automotive and general industrial.	~25%	\$1,666	\$1,014	\$247	24.4%	1.6x	6.7x
	CPI Aerostructures, Inc. is a manufacturer of structural assemblies, integrated systems, and kitted components for the A&D markets. Product applications include fixed wing aircraft, helicopters, electronic warfare & ISR systems, missiles, and other sophisticated A&D products.	~100%	\$52	\$84	\$8	9.5%	0.6x	6.6x
LATECOERE ENXTPA:LAT	Latécoère S.A. operates two divisions: The Aerostructures division manufactures doors, fuselage, wings and empennage and connecting rods; the Interconnection Systems division produces and electrical harnesses, avionic racks, test benches and on-board video products.	~100%	\$515	\$600	(\$31)	(5.2%)	0.9x	NM

Sources: CapIQ; Dacis, Investor Presentations, company websites and press releases

*Notes:* Market valuations and LTM financials from public data available as of 6/30/24. Excludes TEV/EBITDA multiples >20.0x.

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#### **Janes Capital Partners Team Contact Information**



Based in Irvine, CA, Janes Capital Partners is a leading investment banking firm focused solely on the Aerospace and Defense industry. The firm provides mergers and acquisition advisory services and assists clients in executing growth strategies and liquidity events. The members of Janes Capital Partners have completed more than 80 successful A&D transactions and \$5.5 billion in closed transaction value. Securities transactions are conducted through JCP Securities, Inc., a registered Broker/Dealer, member FINRA/SIPC, and registered Investment Advisor. Janes Capital Partners is an independent financial advisory firm that is affiliated with Oaklins International Inc. Oaklins is the world's most experienced mid-market M&A advisor, with 850 professionals globally and 15 dedicated industry teams in 45 countries.

